

From: **E Rate** <erate@northposey.k12.in.us>
Date: Mon, Sep 21, 2020 at 12:30 PM
Subject: Re: Question Regarding Internet Access Delivery Address
To: Tim Walker <twalker@ena.com>
Cc: Connie O'Connor <coconnor@ena.com>

Hi Tim,

There is no plan to move the service. The MDF where the IA lands is actually located in the High School part of the building. Jr High and High School are technically the same building but they do have 2 different addresses. Sorry for the confusion.

Let us know if you have any other questions.

Thanks,
Jake

On Mon, Sep 21, 2020 at 12:18 PM Tim Walker <twalker@ena.com> wrote:
Hello, Jake. I have a quick question regarding the address you have listed in your RFP worksheet for delivery of Internet Access service. We currently list North Posey Jr. High as our demarcation point. Your worksheet contains the address of North Posey HS. Are you intending to move that service, or would you like it to remain as is?

Thanks,
Tim

Tim Walker

Senior Account Service Manager
Direct: (317) 612-2891
Mobile: (812) 296-1939

rom: **E Rate** <erate@northposey.k12.in.us>
Date: Mon, Sep 21, 2020 at 12:35 PM
Subject: Re: RFP-MSD NORTH POSEY CO. SCHOOLS
To: Ryan Owens <ROwens@granitenet.com>

Yes the RFP is out for bid.

I'd prefer to not have contact until a service provider is selected to ensure nothing is said or done to negatively affect the RFP.

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Thanks,
Jake

On Thu, Sep 17, 2020 at 9:55 AM Ryan Owens <ROwens@granitenet.com> wrote:
Jake,

I noticed that there is an RFP out to bid is this correct?

I'd like to schedule an introduction call with my company Granite to assist if there is any synergy or a cost savings initiative within the organization without speaking about the RFP itself. With the loss of funding for voice services provided by USAC, Granite has been a great supplement for that loss of funding with our discount rates. I understand that you cannot talk about the RFP specifically, but the introduction call demonstrating Granites capabilities can assist in the vendor selection process versus another name on the bid list. The conversation will be nothing about the RFP itself.

Do you have 5-10 minutes available sometime next week ?
